

Message Text

CONFIDENTIAL

PAGE 01 JIDDA 03003 241524Z
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 /019 W
-----241525Z 101628 /43

R 241410Z APR 77
FM AMEMBASSY JIDDA
TO SECSTATE WASHDC 8095
INFO AMCONSUL DHAHRAN
US DEPT TREASURY WASHDC
USDOC WASHDC

C O N F I D E N T I A L JIDDA 3003

E.O. 11652: GDS
TAGS: EGEN, SA
SUBJ: DESALINATION SITREP - BID OPENINGS

REF: (A) JIDDA 0833, (B) USDOC 7360

1. BEGIN UNCLASSIFIED. COMPANIES AND BIDS FOR DESALINATION
PROJECTS WAJH-DUBA II, JUBAIL I, AND JIDDA IV, ARE AS
FOLLOWS:

WAJH-DUBA II (ALL PRICES ARE IN SAUDI RIYALS (3.5 EQUALS \$1)

REGGINI (ITAL) 80,792,500

WEIRTAM (FR-BR) 81,756,000

KRUPP (GERM) 94,715,166

STANDARD MESSO (GERM) 175,515,403

JUBAIL I

PART I - DESALINATION PLANT:

SASAKURA (JAP) 639,980,000

SIR (ITAL) 656,839,000

SIDEM (FR) 713,833,000

IMI (JAP) 724,992,000

WEIR WESTGARTH (BR) 892,233,548

PART II - POWER PLANT:

AEG (GERM) 875,779,000

GIE (ITAL) 934,195,000

CONFIDENTIAL

CONFIDENTIAL

PAGE 02 JIDDA 03003 241524Z

MITSUBISHI (JAP) 1,122,500,000

ALTERNATE BID BY MITSUBISHI 1,095,929,000

TOSHIBA (JAP) 1,224,654,000

GENERAL ELECTRIC (US) 1,275,694,680

ALTERNATE GE BID 1,239,156,978

DEUTSCHE BABCOCK (GERM) 1,446,090,000

BROWN BOVERI (SWISS) 1,672,769,313

HITACHI (JAP) 1,953,390,226
WESTINGHOUSE (US) MISSED BID DEADLINE, COULD NOT BID.
JIDDA IV
ENVIROGENICS-SOJEX (US-ITAL-GERM-SAUDI) 2,699,800,000
MITSUBISHI (JAP) 2,837,095,000
TOSHIBA (JAP) 2,958,000,000
KRAFTWERKE UNION (GERM) 2,948,146,437
BROWN BOVERI (SWISS) 2,984,029,556
HITACHI (JAP) 2,998,600,000
SIR (ITAL) 3,362,432,703

2. PROJECT AWARDDING FOR ALL OF THE ABOVE SHOULD TAKE
PLACE IN JUNE.
END UNCLASSIFIED.

3. BEGIN CONFIDENTIAL COMMENTS: SWCC VICE GOVERNOR
EXPRESSED MISGIVINGS ABOUT LOW BID OF ENVIROGENICS ON
JIDDA IV. HE SAID BID WOULD BE STUDIED VERY CAREFULLY,
AND, IN HIS ESTIMATION, MITSUBISHI WAS PROBABLY THE
FRONT RUNNER FOR THIS PROJECT.

4. VICE GOVERNOR ADDED THAT GE'S CHANCES ARE SLIM FOR
JUBAIL POWER PLANT. HE FELT THAT AEG AND GIE WOULD
PROBABLY GIVE A LITTLE ON THEIR PRICES, BUT MITSUBISHI
AND TOSHIBA WOULD STAND FIRM.

5. HE ADDED THAT ALTERNATE BIDS ARE PERFECTLY
ACCEPTABLE, AND THAT IF GE CAN SHAVE ITS PRICE WITHOUT
AFFECTING EFFICIENCY, THIS WILL BE GIVEN FULL CONSIDER-
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PAGE 03 JIDDA 03003 241524Z

ATION BY SWCC. END CONFIDENTIAL.
PORTER

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: DESALINATION, PROGRAMS (PROJECTS), PROPOSALS (BID)
Control Number: n/a
Copy: SINGLE
Sent Date: 24-Apr-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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From: JIDDA
Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1977/newtext/t19770425/aaaaavfs.tel
Line Count: 99
Litigation Code IDs:
Litigation Codes:
Litigation History:
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Office: ACTION NEA
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Review Release Date: n/a
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Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2711788
Secure: OPEN
Status: NATIVE
Subject: DESALINATION SITREP - BID OPENINGS
TAGS: EGEN, SA
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/21e516a0-c288-dd11-92da-001cc4696bcc
Review Markings:
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